



ProlInversión





Agencia de Promoción de la Inversión Privada - Perú

Strategic plan and portfolio 2020 - 2021

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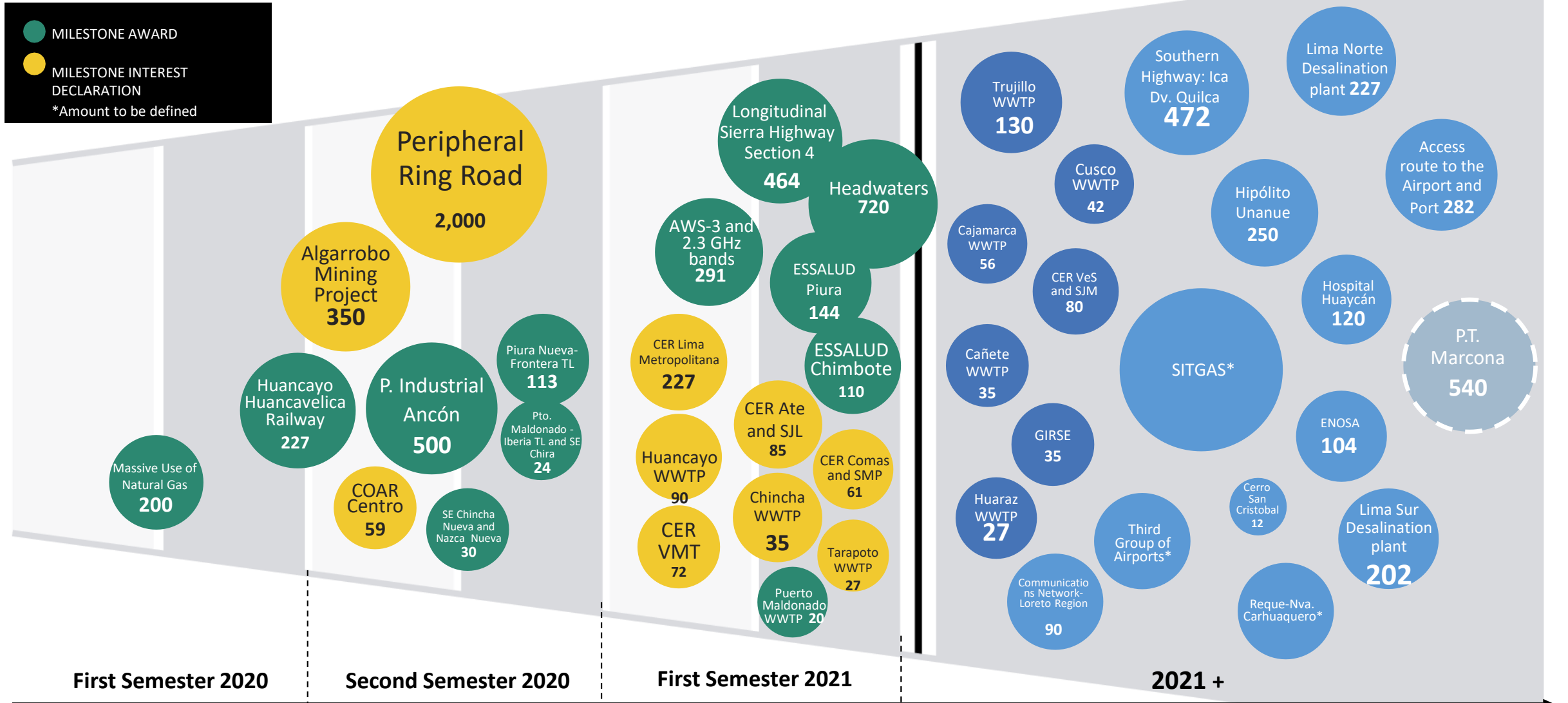


STRATEGIC PLAN

PROBLEM	Unpredictable Pipeline Schedules	Institutional weakness regarding project structuring	Opening of the non-mature projects to the market	Constrained profile of investors
GOAL	 RESTORE THE MODEL'S RELIABILITY	 STRENGTHEN STRUCTURING CAPACITY	 IMPROVE PROJECT QUALITY	 DIVERSIFY INVESTMENT PORTFOLIO
HOW?	<ul style="list-style-type: none">- Optimized and government-backed portfolio- PMO for control and monitoring of schedules	<p>Focus on the Core:</p> <ul style="list-style-type: none">- Structuring Direction- Transfer Non-Core Functions	<ul style="list-style-type: none">- Standard contract- Guide for Financial Structuring- Hiring of first level consultants	<ul style="list-style-type: none">- Develop a Credible, Attractive and Sustainable Pipeline- New remuneration mechanisms (AP)

PROJECT RESULTS

PORTFOLIO OPTIMIZATION METHODOLOGY**



** Estimated investment USD millions

PORTFOLIO OPTIMIZATION

MATURING PROJECTS

21 projects worth US\$ 3,205 M

TRANSPORTATION	SANITATION
<ul style="list-style-type: none"> • Ica-Quilca Highway • Third Group of Airports • Access route to the airport • San Juan de Marcona P.T. 	<ul style="list-style-type: none"> • South Desalination Plant • North Desalination Plant • Huaraz WWTP • Trujillo WWTP • Cajamarca WWTP • Cañete WWTP • Cusco WWTP
ENERGY	TOURISM
<ul style="list-style-type: none"> • SITGAS • ENOSA • Reque- Nueva Carhuaquero 	<ul style="list-style-type: none"> • Cerro San Cristobal
HEALTH	TELECOM
<ul style="list-style-type: none"> • GIRSE • Huaycán Hospital • Hipólito Unanue Hospital 	<ul style="list-style-type: none"> • Communications Network for the Loreto Region
EDUCATION	
<ul style="list-style-type: none"> • CER Villa del Salvador and SJM 	

MATURE PROJECTS

23 projects worth US\$ 5,351 M

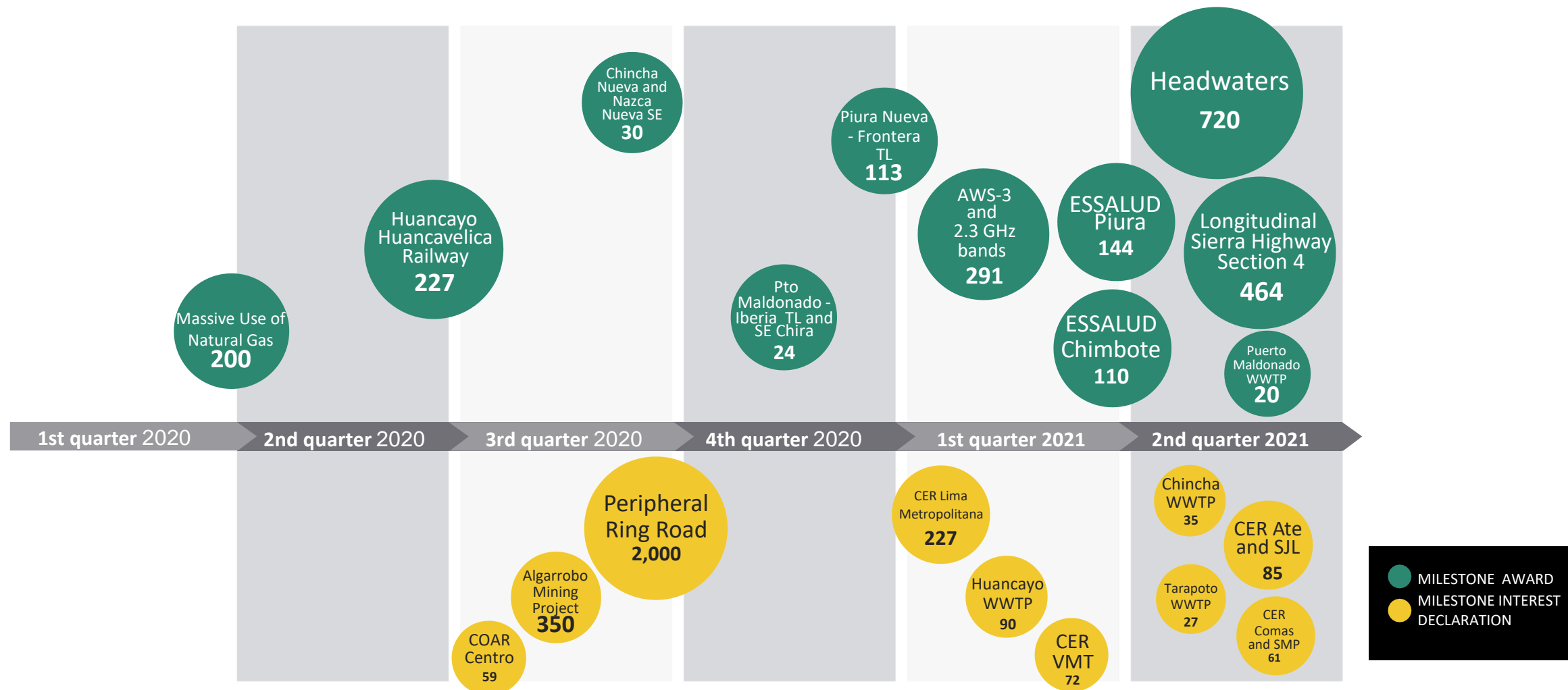
2020 Goals - June 2021

 <p style="font-size: 1.2em; margin: 0;">Milestone Awarding of 13 Projects US\$ 2,344 M</p>	<ul style="list-style-type: none"> Huancayo – Huancavelica Railway AWS-3 and 2.3 GHz bands Longitudinal Sierra Highway Section 4 Massive Use of Natural Gas Pto Maldonado – Iberia TL Piura Nueva-Frontera TL Chincha Nueva SE Nazca Nueva SE Pto Maldonado WWTP ESSALUD Chimbote ESSALUD Piura Headwaters Valle del Chira SE
 <p style="font-size: 1.2em; margin: 0;">Milestone Interest Declaration 10 Projects US\$ 3,006 M</p>	<ul style="list-style-type: none"> Peripheral Ring Road Algarrobo Mining Project Huancayo WWTP Tarapoto WWTP Chincha WWTP COAR Centro CER VMT CER Lima Metropolitana CER Comas and SMP CER Ate and SJL

TIMELINE

MATURE PROJECTS (SIGNIFICANT MILESTONES NEXT 18 MONTHS)

23 projects worth US\$ 5,351



- MILESTONE AWARD
- MILESTONE INTEREST DECLARATION



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**MILESTONE 1:
AWARD**

TRANSACTION



ESTIMATED AWARD DATE

1st Semester 2020

MASSIVE USE OF NATURAL GAS CENTRAL AND SOUTHERN PERU



RESPONSIBLE BODY

Ministry of Energy and Mines



MODALITY

Self-financed State Initiative



INVESTMENT (exc. VAT)

US\$ 200 million



TERM

32 years



AREA OF INFLUENCE

Ucayali, Junín, Huancavelica Ayacucho, Apurímac, Cusco and Puno

TRANSACTION

ESTACIÓN HUANCAYO
ANDÉN DE EMBARQUE



ESTIMATED AWARD
DATE

1st semester 2020

HUANCAYO- HUANCAVELICA RAILWAY



**RESPONSIBLE
BODY**

Ministry of
Transport and
Communications



MODALITY

Co-financed
State Initiative



INVESTMENT (exc. VAT)

US\$ 227 million



TERM

30 years



**AREA OF
INFLUENCE**

Junín and
Huancavelica

STRUCTURE



ESTIMATED AWARD DATE
1st Semester 2021



CALL FOR TENDERS DATE *: 3rd Quarter 2020

(*) Being updated

STRUCTURE



**TWO NEW HOSPITAL:
PIURA AND CHIMBOTE
(ESSALUD)**



RESPONSIBLE BODY

ESSALUD



MODALITY

Co-financed State Initiative



INVESTMENT (Exc. VAT)

US\$ 254 million



TERM

17 years (operation and maintenance)



AREA OF INFLUENCE

Piura and Chimbote

CALL FOR TENDERS DATE: 4th Quarter 2020

STRUCTURE



ESTIMATED AWARD DATE
1st Semester 2021

**PUERTO MALDONADO
WASTEWATER
TREATMENT PLANT**



RESPONSIBLE BODY

Ministry of Housing, Construction and Sanitation



MODALITY

Co-financed State Initiative



INVESTMENT (Exc. VAT)

US\$ 20 million



TERM

22.5 years



AREA OF INFLUENCE

Madre de Dios

CALL FOR TENDERS DATE : 2nd Quarter 2020

TRANSACTION



**ESTIMATED AWARD
DATE**

2nd Semester 2020

138 KV PUERTO MALDONADO - IBERIA TRANSMISSION LINE AND 220/60/23 KV of 100 MVA VALLE DEL CHIRA SUBSTATION



RESPONSIBLE BODY

Ministry of
Energy and
Mines



MODALITY

Self-financed
State Initiative



INVESTMENT (Exc. VAT)

US\$ 24 million



TERM

30 years



AREA OF INFLUENCE

Madre de Dios
and Piura

CALL FOR TENDERS DATE : 2nd Quarter 2020

STRUCTURE



ESTIMATED AWARD DATE
2nd Semester 2020

500 KV PIURA NUEVA-FRONTERA SUBSTATION TRANSMISSION LINE



RESPONSIBLE BODY
Ministry of Energy and Mines



MODALITY
Self-financed State Initiative



INVESTMENT (Exc. VAT)
US\$ 113 million



TERM
30 years



AREA OF INFLUENCE
Tumbes and Piura

CALL FOR TENDERS DATE : 1st Quarter 2020

FORMULATION



**ESTIMATED AWARD
DATE**

2nd Semester 2020

220/60 KV CHINCHA NUEVA SUBSTATION AND 220/60 KV NAZCA NUEVA SUBSTATION



RESPONSIBLE BODY

Ministry of Energy
and Mines



MODALITY

Self-financed State
Initiative



INVESTMENT (Exc. VAT)

US\$ 30 million



TERM

30 years

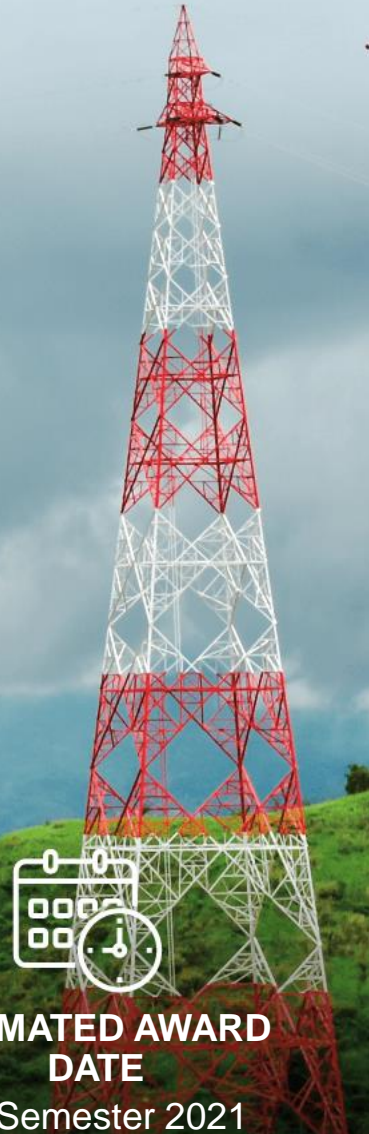


AREA OF INFLUENCE

Ica

CALL FOR TENDERS DATE : 1st Quarter 2020

FORMULATION



ESTIMATED AWARD DATE

1st Semester 2021

RADIO SPECTRUM BANDS:
(i) 1 750 - 1 780 MHz
and 2 150 - 2 180 MHz;
and (ii) 2 300 -2 330 MHz



RESPONSIBLE BODY

Ministry of Transport and Communications



MODALITY

State Initiative Assets Projects



INVESTMENT (Exc. VAT)

US\$ 291 million



TERM

20 years



AREA OF INFLUENCE

Nationwide

CALL FOR TENDERS DATE : 4th Quarter 2020

STRUCTURE



ESTIMATED AWARD DATE
1st Semester 2021

HEADWATERS AND PIPELINE WORKS FOR LIMA'S POTABLE WATER SUPPLY



RESPONSIBLE BODY

Ministry of Housing, Construction and Sanitation



MODALITY

Self-financed State Initiative



INVESTMENT (Exc. VAT)

US\$ 720 million



TERM

30 years



AREA OF INFLUENCE

Junín and Lima

CALL FOR TENDERS DATE : 3rd Quarter 2020



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MILESTONE 2: INTEREST DECLARATION

MILESTONE 3: INTEREST DECLARATION

10 PROJECTS - USD\$ 3,006



EDUCATION

COAR Centro
CER VMT
CER Lima Metropolitana
CER Comas y SMP
CER Ate and SJL

ESTIMATED INTEREST DECLARATION DATE

2nd semester 2020
1st semester 2021
1st semester 2021
1st semester 2021
1st semester 2021



SANITATION

Huancayo WWTP
Tarapoto WWTP
Chincha WWTP

ESTIMATED INTEREST DECLARATION DATE

1st semester 2021
1st semester 2021
1st semester 2021




MINING

Algarrobo Mining Project

ESTIMATED INTEREST DECLARATION DATE

2nd Semester 2020



TRANSPORTATION

Peripheral Ring Road

ESTIMATED INTEREST DECLARATION DATE

2nd Semester 2020



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